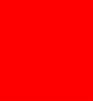


# RSSolver: A tool for solving large non-linear, non-convex discrete optimization problems

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RS Algorithm

RS Solver

Case Studies: Revenue Management Problems  
Regular Price Optimization Problem  
Shelf Space Optimization Problem

Summary

# RS Solver

- ▶ A tool for solving hard combinatorial problems (solution space is finite):
  - ▶ That include complex constraints among the function's input and output variables.
  - ▶ That are non-linear and non-convex (the optimal solution does not need to be guaranteed)
- ▶ Built around Randomized Search (RS) algorithm
- ▶ Implemented in Java
- ▶ Supports modern, parallel, multi-threading implementation paradigm.
- ▶ Standardized I/O interface

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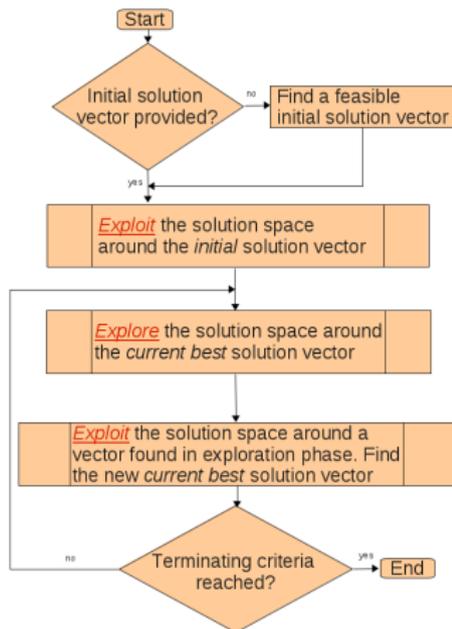
# RS Algorithm

- ▶ It builds on a stochastic nature of the Simulated Annealing (SA) methodology, but:
  - ▶ includes a mechanism for structural exploration of the solution space
  - ▶ derives its convergence criteria on a quality of the result rather than on a "temperature" schedule
  - ▶ does not recognize the concept of "temperature" what makes it easier to implement across a wide range of problems
- ▶ Can be seen as a generalization of GRASP [?] algorithm.

# RS Algorithm: The Big Picture

- ▶ The algorithm consists of two sequential phases, *exploration* and *exploitation* phase, that alternate until RS converges to some locally optimal solution or until maximum run time is reached.
- ▶ Each phase consists of repetitive cycles where components of the solution vector are considered in random order using uniform probability distribution.
- ▶ In the exploitation phase, the algorithm seeks to improve the current solution vector
- ▶ The exploration phase serves as a mean to "escape" locally optimal points.

# RS Algorithm: Top View



# Exploitation phase

- 1: let  $S_0$  be the current solution vector.
- 2: **for** each component  $i \in S_0$  (randomly chosen without replacement)  
**do**
- 3: among all the values allowed for the component  $i$  **find the value that satisfies constraints and maximizes** (minimizes) the objective value with all the other components unchanged. Set  $i$  to that value.
- 4: **end for**
- 5: repeat steps 2-4 if terminating criteria not reached

## Exploration phase

- 1: let  $S_0$  be the current solution vector.
- 2: **for** each component  $i \in S_0$  (randomly chosen without replacement)  
**do**
- 3:   **choose** a value from the set of all the values allowed for the component  $i$  **at** random.
- 4:   accept the random value if it does not decrease the previously found best objective value by more than a specified percentage number.
- 5:   if the new objective value  $>$  the best objective value, return from the exploration phase
- 6: **end for**
- 7: return to the step 2 if terminating criteria not reached

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# RS Solver

- ▶ Implemented in Java
- ▶ Provides a standardized input/output interface:
  - ▶ `RSDecisionVariable()`
  - ▶ `RSFunction()`
  - ▶ `RSojective()`
  - ▶ `RSConstraint()`
  - ▶ `RSSolve()`
- ▶ Enables users to extend the interface and define specialized objective and constraint functions
- ▶ Provides a set of easy to use run-time parameters that control quality and speed of the tool.

# RS Solver: Decision Variables

▶  $x = \text{RSDecisionVariable}(\text{descriptor}, \text{domain}, \text{image})$

$s_i = \text{RSDecisionVariable}(\text{"shelf position"}, \{2, 3, 4, 7, 8\}, \{0.9, 1.1, 1.0, 0.8, 0.7\})$

▶ domain = {allowed shelf positions for item  $i$ }

▶ image = {shelf coefficients}

$n_i = \text{RSDecisionVariable}(\text{"numberOfFacings"}, \{0, 4, 6, 8\}, \{0, 0.8, 1.1, 2, 2.3\})$

▶ domain = {allowed number of facings for item  $i$ }

▶ image = {demand}

$p_i = \text{RSDecisionVariable}(\text{"price"}, \{5.09, 5.19, 5.49, 6.09\}, \{\})$

▶ domain = {price ladder for item  $i$ }

▶ image = empty set

# RS Solver: Functions

- ▶ Providing primitive algebraic, logic and set functions: `sum()`, `max()`, `log()`,..., `ifThen()`, `or()`,..., `memberOf()`, `subsetOf()`, `atLeastNofM()`,...
- ▶ Complex functions build using a composition principle
- ▶ Open interface: users can modify built-in functions and add their own specialized functions
- ▶  $f = \text{RSFunction}(\text{type}, \text{parameters})$

$$f(x) = \sum_i c_i x_i$$

$$f(x) = \text{RSFunction}(\text{"dot"}, \{c_1, c_2, \dots, c_n\}, \{x_1, x_2, \dots, x_n\})$$

$$f(x, y, z) = g(x) - h(y) \cdot \max[l(z), k(y), g(x)] * l(y) + n(z)$$

$$m(x, y, z) = \text{RSFunction}(\text{"max"}, l(z), k(y), g(x))$$

$$\tilde{m}(x, y, z) = \text{RSFunction}(\text{"times"}, h(y), m(x, y, z), l(y))$$

$$f(x, y, z) = \text{RSFunction}(\text{"sum"}, g(x), \tilde{m}(x, y, z), n(z))$$

- ▶ Functions of different types can be combined

# RS Solver: Objective

▶  $f_0 = \text{RSObjective}(\text{type}, \text{objective function})$

$f_0 = \text{RSObjective}(\text{"maximize"}, \text{revenueFunc})$

▶  $\text{revenueFunc}(\text{price}, \text{demand}) = \text{RSFunction}(\dots)$

$f_0 = \text{RSObjective}(\text{"mimimize"}, \text{costFunc})$

▶  $\text{costFunc}(\dots) = \text{RSFunction}(\dots)$

# RS Solver: Constraints

- ▶  $c$ :  $RSConstraint(\text{algebraic function, comparison operator, rhs value})$
- ▶  $l$ :  $RSConstraint(\text{logic or set function, rhs boolean})$

$c1 : f(x) \leq n$

- ▶  $c1 = RSConstraint(f(x), "<=" , n)$

$c2 : f(x) = k$

- ▶  $c1 = RSConstraint(f(x), "=", k)$

$l1 : s(x) = true$

- ▶  $l1 = RSConstraint(s(x), true)$

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# Regular Price Optimization (RPO) Problem

- ▶ Objective: Given a set of product items  $I$  we want to find a price for each item such that the objective function (margin, sales volume, revenue) is maximized.
  - ▶ Develop customized pricing strategies that address demographics and competitive characteristics of the store's trading area
  - ▶ Hold the retailer's image constant while adapting to neighborhood differences on demand
- ▶ Constraints:
  - ▶ Price constraints
  - ▶ Business constraints
  - ▶ Maximum number of items allowed to have their prices changed

# Objective Value

- ▶ Supporting the multi-objective optimization by using the weights:

$$f_0 = W_v \cdot Volume + W_r \cdot Revenue + W_m \cdot Margin$$

- ▶ Revenue and Margin are functions of sales volume and the price vector
- ▶ Sales volume is a function of the price vector and “elasticity” matrix
- ▶ “Elasticity” matrix  $\gamma$  correlates prices along the items and defines how much a change in pricing of item  $i$  affects volume of item  $j$ :

$$V_i = V_i^0 \cdot \prod_{j \in I} \left( \frac{p_j}{p_j^0} \right)^{\gamma_{i,j}}, \forall i \in I$$

# Experimental Results: Maximizing Margin

Test Set	Num. Items	Num. Constraints	Price Ladder Type
628-item-L	628	0	linearized
628-item-M	628	0	"magic" numbers
7D-hypercube	128	448	linearized
9D-hypercube	512	2304	linearized

Test Set	Gurobi		Randomized Search	
	Runtime (s)	Improvement (%)	Runtime (s)	Improvement (%)
628-item-L	5.4	6.4	5.1	6.4
628-item-M	243.6	9.0	5.7	17.7
7D-hypercube	1.1	5.6	7.5	4.5
9D-hypercube	21	5.4	34	4.7

- ▶ Linearized price ladder example:  $\{0.9p_0, 0.92p_0, \dots, p_0, 1.02p_0, \dots, 1.1p_0\}$
- ▶ "Magic" number price ladder example:  $\{5.09, 5.19, 5.29, \dots, 5.49\}$

# Shelf Space Optimization Problem



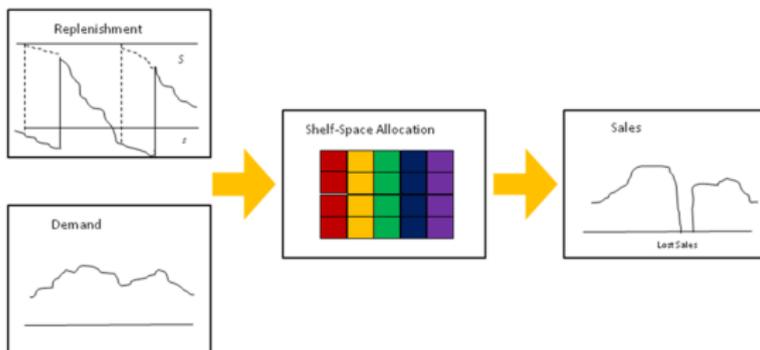
► Objectives:

1. Determine shelf location and the number of facings for each item that would maximize a business criteria subject to the total shelf capacity, inventory replenishment constraints and adjacency rules.
2. Minimize the total cost of changing the current layout.

► Constraints:

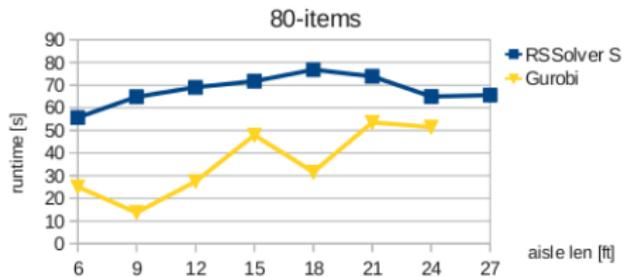
- Shelf capacity
- Category and brand boundaries
- Item group adjacency
- Shelf uniqueness

# Sales volume as the function of number of facings

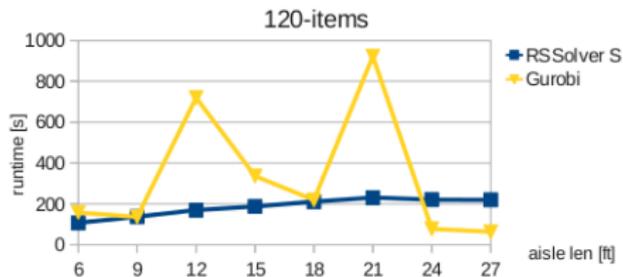


- ▶ Given the replenishment policy and demand forecast, compute sales volume as a function of the number of facings (lost sales are due to insufficient storage space)
- ▶ Demand may depend on:
  - ▶ shelf position (e.g. eye level vs. bottom)
  - ▶ number of facings
- ▶ The volume as a function of facings increases with diminishing return

# Experimental Results: Run-time

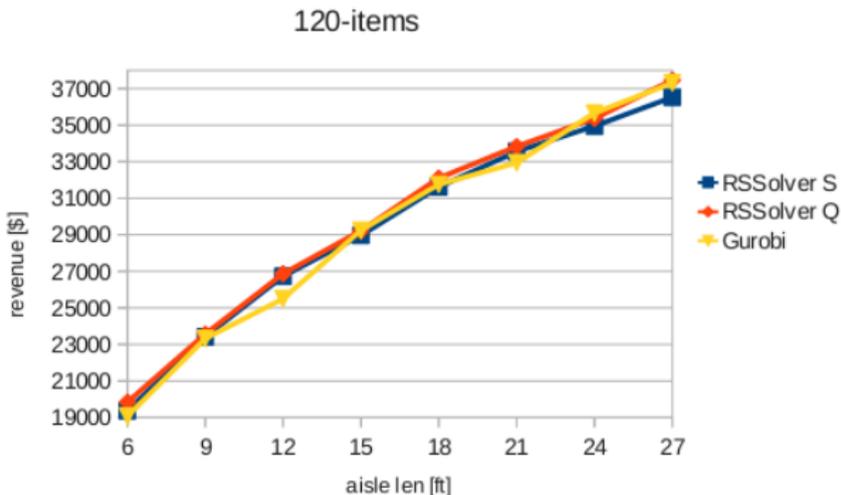


(a)



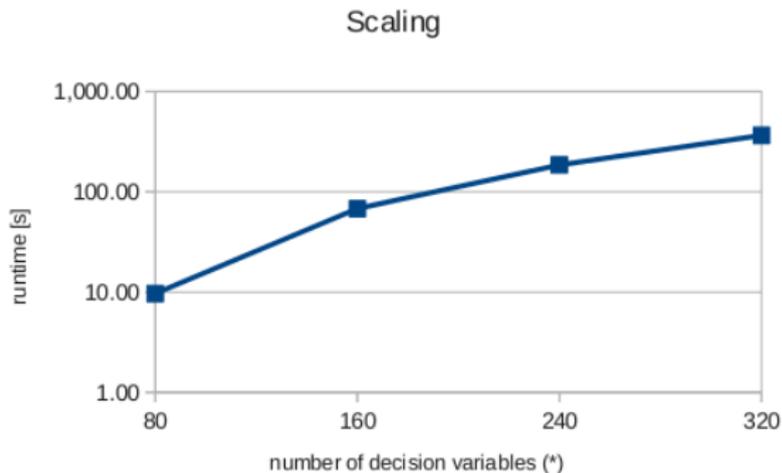
(b)

# Experimental Results: Quality



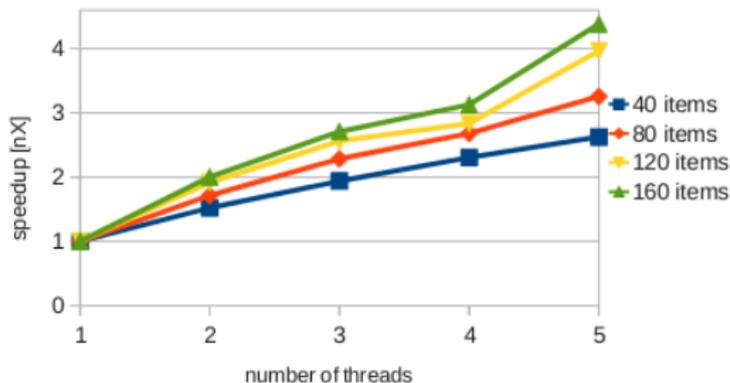
- ▶ RSSolver S: run-time parameters set for speed
- ▶ RSSolver Q: run-time parameters set for quality of results

# Experimental Results: Scaling



- ▶ Number of decisions variables =  $2 \times$  number of items (shelf position & number of facings per item)
- ▶ RSSolver S, single thread run, average runtime over different aisle lengths

# Experimental Results: Multi-threading



- ▶ Max number of parallel tasks in this experiment is 5
- ▶ A single thread run needs 5 “loops” to execute 5 tasks
- ▶ For 2-thread run, RS executes 3 loops and for 3-thread and 4-thread 2 “loops”. 5-thread run is done in a single “loop”
- ▶ The difference in nThread=3 and nThread=4 speedup is the consequence of scheduling - individual tasks require different amount of time to be processed
- ▶ Difference in speedup with respect to number of items is due parallelization overhead: having more items results in longer “loop” processing time, and the overhead becomes less significant.

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- ▶ RSSolver is tool for solving complex multi-dimensional combinatorial problems.
- ▶ The tool implements RS algorithm that uses internal structure of a problem to explore the search space and finds good solutions very quickly
- ▶ Implementation done in Java programming language
- ▶ For reasonable run-time parameter settings, RS does not guarantee that the solution is the global optimum. The global optimum can be reached in time  $t \rightarrow \inf$
- ▶ Execution time speedup scales almost linearly with number of threads
- ▶ Execution time scales polinomially with number of variables
- ▶ Case studies show that RSSolver produces results of a simmilar or better quality then the commercial solver (Gurobi) within comparable or shorter run-time